



**AUTOMOTIVE PARTS GROUP**  
**53% of Total GPC Net Sales**

The Automotive Parts Group distributes automotive replacement parts, accessory items and service items throughout North America, France, the U.K., Germany, Poland, Australia and New Zealand.

- In North America, more than 500,000 parts are sold primarily under the NAPA brand name, widely recognized for quality parts, quality service and knowledgeable people.
- In Europe, the Company serves each country under a variety of brands:
  - o France – GROUPEAUTO France, Precisis Group, Partner's, GEF Auto
  - o U.K. – GROUPEAUTO UK & Ireland, UAN
  - o Germany – Alliance Automotive Group Germany
  - o Poland – GROUPEAUTO Polska
- The Company's GPC Asia Pacific business serves the Australasian markets primarily under the brand name Repco.

Our global automotive network serves approximately 6,000 NAPA AUTO PARTS stores in the U.S., 700 wholesalers in Canada, 41 stores in Mexico, approximately 2,000 automotive stores and outlets in Europe and 550 automotive locations in Australia and New Zealand. These stores sell to both the Retail (DIY) and Commercial (DIFM) automotive aftermarket customer and cover substantially all domestic and foreign motor vehicle models.

**Major Products**

Automotive Replacement Parts	Farm and Marine Supplies	Heavy Duty Parts
Paint and Refinishing Supplies	Tools and Equipment	Automotive Accessories



**Website:** napaonline.com  
**Headquarters:** Atlanta, GA

**North America**

- 57 NAPA Distribution Centers
- 4 Balkamp Distribution Centers
- 4 Rayloc Facilities
- 10 Altrom Import Parts Facilities
- 3 Heavy Vehicle Parts Distribution Centers
- 6,000 NAPA AUTO PARTS (1,142 company-owned)
- 27 TRACTION Heavy Duty Parts stores (20 company-owned)

**Website:** napaonline.com

- 12 Distribution Centers
- 698 NAPA and Heavy Vehicle Facilities (188 company-owned)
- 28 Altrom Canada Import Parts Facilities

**Website:** napaonline.com

- 13 Auto Todo Facilities
- 41 NAPA Mexico Facilities (14 company-owned)



**Headquarters:** London, England

**France**

- 15 Distribution Centers
- 1,014 Stores (220 company-owned)

**U.K.**

- 25 Distribution Centers
- 771 Stores (106 company-owned)

**Germany**

- 8 Distribution Centers
- 37 Stores

**Poland**

- 210 Stores



**Website:** repco.com.au  
**Headquarters:** Melbourne, Australia

**Australasia**

- 12 Distribution Centers
- 449 AUTO PARTS Stores and Branches in Aus
- 111 AUTO PARTS Stores and Branches in NZ

**INDUSTRIAL PARTS GROUP**  
**35% of Total GPC Net Sales**



**Website:** motionindustries.com  
**Headquarters:** Birmingham, AL



**Website:** eis-inc.com  
**Headquarters:** Atlanta, GA

The Industrial Parts Group, which was traditionally represented as Motion Industries, was further enhanced with the combination of EIS, Inc., the Company's Electrical/Electronic Materials Group, into Motion, effective in 2018. In 2017, Motion represented 30% of total sales, and EIS represented 5% of total sales.

Motion offers access to 7.1 million industrial replacement parts and related supplies and serves over 300,000 MRO (maintenance, repair and operations) and OEM (original equipment manufacturer) customers throughout North America and in all types of industries. These include the food and beverage, forest products, primary metals, pulp and paper, mining, automotive, oil and gas, petrochemical and pharmaceutical industries.

**MOTION LOCATIONS**

**U.S., Canada, Mexico, and Puerto Rico:**

- 14 Distribution Centers
- 498 Branches
- 43 Service Centers

**Service Capabilities**

- 24/7/365 Product Delivery
- Repair & Fabrication
- Quality Processes (ISO)
- Technical Expertise
- Asset Repair Tracking
- Application & Design
- Inventory Management & Logistics
- Training Programs
- E-business Technologies
- Storeroom & Replenishment Tracking

**Major Products**

- Bearings
- Mechanical & Electrical Power Transmission Products
- Industrial Automation
- Hydraulic and Industrial Hose
- Hydraulic and Pneumatic Components
- Industrial and Safety Supplies
- Material Handling Products

EIS, our Electrical/Electronic Materials Group, distributes over 100,000 items to more than 20,000 customers from 38 branches and six fabrication facilities in North America. Customers served include original equipment manufacturers, motor repair shops, specialty wire and cable users and a broad variety of industrial assembly markets. Products include wire, cable and connectivity solutions, insulating and conductive materials, assembly tools and test equipment as well as custom fabricated parts and specialty coated materials.

**EIS LOCATIONS**

**U.S., Canada, Mexico, Puerto Rico and Dominican Republic:**

- 38 Branches
- 6 Fabrication Facilities

**Major Products**

- Magnet Wire
- Specialty Converted Solutions
- Cable and Connectivity Solutions
- Insulating and Conductive Materials
- Assembly Tools
- Test Equipment



**BUSINESS PRODUCTS GROUP**  
**12% of Total GPC Net Sales**

**Website:** sprichards.com  
**Headquarters:** Atlanta, GA

The Business Products Group, formerly "Office Products", distributes more than 98,000 items to over 9,700 resellers and distributors throughout the United States and Canada from a network of 55 distribution centers. Customers include independently owned office product dealers, national office supply superstores and mass merchants, large contract stationers, mail order companies, internet resellers, college bookstores, military base stores, office furniture dealers, value-add technology resellers, janitorial and sanitation supply distributors, safety product resellers and food service, food processing and laboratory supply distributors.

**LOCATIONS**

**U.S. & Canada**

- 33 Full-Stocking Distribution Centers
- 2 Furniture Only Distribution Centers
- 5 S.P. Richards Canada Distribution Centers
- 9 Safety Zone Distribution Centers
- 3 Impact Distribution Centers
- 2 GCN Distribution Centers
- 1 Malt Distribution Center

**Major Products**

- General Office Products
- Technology Supplies & Accessories
- Facility & Breakroom Solutions
- Disposable Food Service Products
- Office Furniture
- School & Educational Products
- Healthcare Products
- Safety & Security Items

**Proprietary Brands**

- Sparco Office Supplies
- Compucessory Computer Accessories
- Lorell Office Furniture
- NatureSaver Recycled Paper Products
- Elite Image Printer Supplies
- Integra Writing Instruments
- Genuine Joe Cleaning & Breakroom Products
- Business Source Office Supplies
- Lighthouse Janitorial & Cleaning Products